

Seeking a strong, well-established business in Chicagoland, northern Illinois, or southern Wisconsin, to acquire, lead and grow

Who is Amadeus Growth?

Amadeus Growth is an entrepreneurial venture working to identify, acquire, and shepherd one business into its next phase of growth. Leveraging operational, engineering, and transaction expertise, Amadeus aims to inject new energy and ideas into a business where current ownership desires to both transition responsibility and build on their company's legacy.

Founded on Four Core Tenets

Preserve and Build on a Company's Successes

Support what has already made the company successful, including employees and culture, then build on that foundation.

Partner with Sellers

Find sellers that seek to stay connected to the company, and incorporate their experience into growth planning.

This is a Career Investment

Amadeus is not seeking to acquire a business and quickly flip it. It is seeking an investment that can be run and grown for the long term.

Authenticity, Honesty, Integrity

Are non-negotiable.
Amadeus will work only with individuals who live these unwaveringly, and who expect the same in return.

Meaningful Advantages to Selling to an Entrepreneur

Transaction Goal	Competitor Priority remains with parent co.	Private Equity Cut costs, add debt, quick flip	Protect legacy, employees, and grow
Deal Structures	One-size fits all	Rigid terms to benefit PE firm	Flexible to align interests
Buyer Post- Deal Focus	Piece of a larger whole	Large portfolio of businesses	100% of time and energy on Company
Seller Post- Deal Duties	None; competitor assumes	Full; expects owners to work and roll equity	Ideal; based on best interests of Company
Post-Deal Timeline	Varied	3-5 year hold period before flipping	Running the business for the long term
Discretion	Low; competitor can take advantage	Unknown; may involve multiple entities	High; never "on the market", full control

Targeting Service-Focused Businesses

Representative Services of Interest (not exhaustive)

- Construction & trades
- Professional & business
- Industrial & maintenance
- Environmental
- Consumer & health
- Financial & accounting

Ideal Business Characteristics

- Revenue: \$5 million and higher
- Earnings: \$750,000 to \$4 million
- Unique offering and services
- Strong culture based in honesty, integrity and authenticity, with an openness to new ideas
- History of healthy performance and durable customer relationships

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